



Technology
Provider

HIGH PERFORMANCE COMPUTING DATA CENTER SPECIALTY

Intel® Technology Provider

THE CHANNEL PROGRAMME FOR YOU

Intel® Technology Provider is a global channel programme for businesses that build, resell or recommend Intel-based technology. Our partners win more business, earn as they spend and stay at the forefront of innovation. Join to receive exclusive benefits designed for every channel business.

High Performance Computing Data Center Specialty Benefits

Platinum partners who sell HPC Data Center solutions can now qualify for Intel® Technology Provider's new HPC Data Center Specialty Benefits, a premium range of Data Center-tailored services, resources and materials to help position them as the trusted Data Center advisor to their customers.

Take advantage of Intel's wealth of experience and tap into a vast community of solution providers and industry experts.

Intel® Technology Provider Benefits

As an Intel® Technology Provider partner you will benefit from:

Comprehensive HPC Data Center training

Designed to help you sell the latest technology, address challenges within your market and tap into new opportunities ahead of the competition.

The ability to earn and spend Intel® Technology Provider points

Save on purchases of Intel-based products.

The Intel® Solution Finder

A web-based market place designed for partners to market and share their Data Center solutions. It is the ideal tool for you to find the right end-to-end solution for your customers.

How Do I Qualify?

Once you've joined Intel® Technology Provider, to qualify for the HPC Data Center Specialty and unlock extra benefits you need to:

- Reach Platinum membership status
- Sell a minimum \$500k of Data Center Portfolio¹ through Intel® Authorized Distributors
- Publish on Intel® Solution Finder a minimum of one Intel-based custom-built HPC solution offer
- Be responsible for at least one verified HPC deployment with 32 or more nodes
- Complete all courses within the HPC Speciality curriculum and earn 10 or more training credits by taking courses within the Data Center curriculum².

HPC DATA CENTER SPECIALTY BENEFITS

Once you're an Intel® Technology Provider partner you can maximize your benefits by qualifying for HPC Data Center Specialty Benefits! These include:



Access to Pre-Sales Technical Support

Get access to Data Center experts so you can offer end-to-end solutions and bolster your role as a trusted advisor.



HPC Data Center Specialty Designation

Earn the badge to display your affiliation with Intel and your expertise in providing Data Center solutions to end customers.



Special Access to HPC Resources

Get priority access to case studies and whitepapers and learn how various markets use technologies to optimise performance and control cost.



Promote your HPC Success Stories on Intel® Solution Finder

Publish your HPC Data Center solutions on the Intel® Solution Finder, to promote your products and solutions.



HPC Co-marketing Opportunities

Showcase your successes. Selected stories are professionally produced, co-branded and published, increasing your visibility with existing and potential customers.



Additional Points Offers for HPC Specialists

Participate in offers and earn additional points available only to Specialty partners. Use points to build your business and attract more Data Center customers.



Access to Early Samples

Get priority access to engineering samples to allow you to test and start the validation process earlier. Showcase your solutions earlier to your customers for a competitive advantage.



Enhanced Benefits for HPC Compute Blocks³

With Intel Server Boards and Systems you will have the confidence to deliver HPC solutions through enhanced benefits such as access to HPC architects and engineering resources, remote benchmarking capability, and free license to access the Intel Modular Test Architecture Diagnostics.

Find out more at intel.co.uk/hpcdatacenterbenefits



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¹Data Center Portfolio products include: Intel® Xeon® Processor E3,E5,& E7 Families; Intel® Atom™ Processors; Intel® Xeon Phi™ Coprocessor; Intel® 10G NIC / Intel® True Scale Fabric; Server Boards & Barebones Systems; Intel® SSD & Intel® Xeon® Processor based Storage; Wind River OS, Hypervisor Tools; Intel® Caching Software; Intel® Data Center Software & Security Products; API Management; Intel® HPC Software.

²Core courses are available online and may also be offered face-to-face at HPC events such as the Supercomputing Conference.

³Note: Partner-only access to Intel® Server Product architects, HPC engineering resources and the Intel® Modular Test Architecture Tool.